IMPORTANT NOTE

By registering to participate in the Best of Panama Online Auction, conducted by Sensible Development Ltd., all bidders expressly acknowledge that they have read and understood the following terms and conditions of sale and agree to be bound thereby.

1.DEFINITIONS

As used in these Terms and Conditions, the following words have the meaning set forth below:

- Seller is Specialty Coffee Association of Panama the company offering a lot or lots for sale.
- Bidder is any person registering, participating, making or attempting to make a bid at an Auction Sale.
- **Approved bidder**: is any registered person that has been approved by the seller to participate or make a bid at an auction sale.
- **Buyer** is the person who makes the highest bid accepted by the Sensible Development Ltd. Auction Platform, including the principal of any Bidder acting as an agent.
- **Final Price** is the highest bid accepted by the Sensible Development Ltd. Auction Platform at the end of the auction.
- Buyer's Expense means all costs or expenses payable by the Buyer in addition to the Purchase Price, in connection with the sale, such as applicable documentation, insurance, and shipping costs.
- **Purchase Price** is the sum of the Final Price and the buyer's expense.
- Auction Lot: one box of green coffee (50lb per box) of the same microlot offered for sale at the auction.

2. REGISTRATION

- Registrations should be made at least 24 hours prior to the day of the auction.
- The bidder agrees to keep his account details strictly confidential and not to permit any third party to use or access his account on his behalf. The bidder will be liable for any and all bids made via his account.
- The seller has the right at his absolute discretion to approve or refuse a registration application, withdraw the bidder's permission to use the online auction platform, or terminate an online bidding account, for any reason at any time prior to, during or after a sale. The decision of the seller shall be final and absolute.

3. SAMPLE ORDERS

The coffee being offered for sale through the Best of Panama Online Auction consists
of individual distinct lots of green coffee which were selected by the seller. Terminology
and descriptions used and provided by the seller on the lots are not intended to be

relied upon in lieu of bidder's sample testing. It is the sole responsibility of the bidder to evaluate samples of coffees to be auctioned regarding quality and appropriateness of use for specific purposes and customer needs.

- All samples will be sent using international courier services.
- All samples must be paid for using a valid credit card.
- All sample sales are final.
- The bidder is responsible for providing the correct shipping information for the samples.
 Once samples are paid, any changes to the shipping information will be made at the expense and risk of the bidder.
- The cost of one sample box is rebated against one auction lot purchase.

4. AUCTION TERMS

Best of Panama Online Auction will take place at the following times:

July 16th, 2019

LOS ANGELES - 16:00 PM PANAMA - 18:00 PM NEW YORK - 19:00 PM

July 17th, 2019

LONDON - 00:00 AM
T AIPEI - 07:00 AM
SHANGHAI - 07:00 AM
TOKYO - 08:00 AM
SEOUL - 08:00 AM
SYDNEY - 09:00 AM

- All lots will be open for bidding at the same time.
- Each bidder is solely responsible of familiarizing with the platform before the auction date.
- The seller reserves the right to withdraw from sale any of the items listed or to sell at this auction items not listed.
- The seller has the right at his absolute discretion to refuse any bid. The decision of the seller shall be final and absolute.
- On the day of the auction, the initial auction period will last for 2 hours. Immediately
 thereafter the final bidding phase starts with a final countdown of 3 minutes of
 extended bidding period on all of the lots simultaneously. Any bid placed during the
 final countdown period will trigger the beginning of the extended bidding period.
 Auction will end when no lot is bid on for 3 minutes. Any bidder may bid on any lot at

any time during the open bidding period and during the extended bidding period. There is a required incremental bid minimum increase of \$1.00 (USD) per pound.

Opening prices:

- \$20.00 (USD) per pound for Geishas
- \$10.00 per pound for Traditionals
- \$10.00 per pound for Pacamaras

Those prices have been set for each lot prior to the start of the auction, which will serve as a reserve price (minimum selling price).

- Each approved bidder may make as many bids as they desire during the duration of the auction, on any or all of the lots offered for sale.
- All bids submitted at Best of Panama Online Auction are final and irrevocable, whether they are submitted in person, online or by proxy. If the buyer is the highest bidder and the online platform announces the he has won the lot, the buyer is the new owner of that item. All sales are final. Note that Best of Panama Online Auction is a live auction and the bidder agrees that each bid submitted as provided in these terms and conditions is irrevocable and cannot be amended or corrected, even if submitted in error and notified to the seller.
- The buyer of the auction lot will be purchasing the entire auction lot.
- Purchases are to be paid in full by wire transfer within fifteen (15) days of the end of the auction.
- Coffee will not be shipped until the total purchase price (including applicable shipping, insurance, and documentation fees) has been paid in full. Purchases must be removed from the site in a period no longer than 30 days after the end of the auction.
- Shipping shall be at the expense, liability, and risk of the purchaser. Purchases will be shipped only when the total purchase price payment (including applicable shipping, insurance, and documentation fees) are reflected in the seller's bank account. The seller shall not be responsible for goods not removed within the time specified, and shall have the option of removing and storing or reselling at the expense and risk of the purchaser any article purchased.
- No claims will be allowed after goods are removed from premises.
- All lots to be sold "As is, where is. All sales are final". Shipping terms are Specialty Coffee Association of Panama Warehouse.
- If you arrange the buyer arranges his own shipping, the buyer is subject to pay documentation fees.
- The buyer is responsible for providing the correct shipping information. Once an invoice is paid, the buyer cannot make any changes to the shipping information.
- Bidders at auction should be aware of restrictions imposed by various jurisdictions regarding importation of green coffee. It is the sole responsibility of the buyer to investigate, apply, obtain, route, and comply with all special permit or license

requirements and other restrictions prior to collection or shipment of the green coffee purchased at Best of Panama Online Auction. Other than certificate of origin, ICO certificate, commercial invoice, packing list, phytosanitary certificate and weight certificate, the seller assumes no obligation or responsibility for obtaining permits or licenses on behalf of Buyer prior to shipment, and disclaims all liability for Buyer's failure to obtain any such permits or licenses. Bidders are urged to familiarize themselves with their jurisdiction's importation laws prior to bidding at auction to determine if, when, and how the green coffee may be legally delivered to their jurisdiction.

• The identity of the highest bidder for each lot will be made public information after the conclusion of the auction for purposes of media promotion.